



We are currently looking for a Sales Representative at our Nappanee, IN plant. The Sales Representative sells homes manufactured by Cavco Industries to builder/developers, company-owned, exclusive, and/or independently-owned retailers by performing the following duties. Come share our story and be part of building something amazing!

What Is In It For You?

- Being valued for what you contribute
- Competitive wages
- Medical, Dental, Vision, 401k
- Paid Vacation and Holidays
- Training & Development
- Collaboration/Team Work
- Established Territory

Responsibilities:

- Promote the sale of Modular and Manufactured Homes to existing and potential customers
- Maintain good customer relationships
- Sales calls on the existing retailers and prospects
- Maintain Records and complete Reports as required
- Work with Sales Coordinators and Sales Consultants to keep account activities
- Represent our company at trade shows and other events to promote product
- Demonstrate a good work ethic based on principles of honesty and integrity

Qualifications:

- Associates degree or equivalent from two-year college or technical school; or six months to one year related experience and/or training; or equivalent combination of education and experience
- Ability to read, analyze, and interpret general business periodicals, professional journals, technical procedures, or governmental regulations
- Effective ability to communicate orally or in written form with management, internal, and external customers
- Ability to work in a fast pace environment
- Attention to detail with ability to meet deadlines
- Demonstrate the ability to anticipate and solve practical problems or resolve issues
- Ability to write reports, business correspondence, and procedure manuals
- Ability to effectively present information and respond to questions from groups of managers, clients, customers, and the general public
- Ability to calculate figures and amounts such as discounts, interest, commissions, proportions and percentages

Cavco Industries is committed to providing equal employment opportunity without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, age, disability, or any other protected status with respect to recruitment, hiring, promotion and other terms and conditions of employment. Disclaimer: The above statements are intended to describe the general nature and level of work being performed by associates assigned to this classification. They are not to be construed as an exhaustive list of all responsibilities, duties, and skills required of personnel so classified. All personnel may be required to perform duties outside of their normal responsibilities from time to time, as needed.